| Type Of Charge | Pmount |  |  | Explanations |  |
| :--- | :---: | :--- | :--- | :--- | :---: |
| 1. Account fees |  |  |  | Per account |  |
| 1.1 C.A Maintenance Fee | $€ 0.53$ |  | Monthly |  |  |
| 1.1.1 Basic Account | $€ 1.00$ |  | Monthly |  |  |
| 1.1.1 Retail | $€ 2.00$ |  | Monthly |  |  |
| 1.1.2 Business | $€ 5.00$ |  | Monthly |  |  |
| 1.1.3 NGO | $€ 20.00$ |  | Monthly |  |  |
| 1.1.3 Micro finance / Financial Agents | $€ 2.00$ |  | - |  |  |
| 1.2 C.A Closing Fee | - |  | - | No charge |  |
| 1.3 S.A Closing Fee | - |  | - | No charge |  |
| 1.4 TDA Opening / Closing Fee | $€ 0.50$ |  | Monthly |  |  |
| 1.5 E/M - Banking Maintanence / Retail | $€ 1.00$ |  | Monthly |  |  |
| 1.5 E/M - Banking Maintanence / Business |  |  |  |  |  |


| 2. Money Transfers | Branch | ATM | E/M Banking |  |
| :--- | :---: | :---: | :---: | :---: |
| 2.1. Internal Transfers | 0 | $\mathrm{~N} / \mathrm{A}$ | 0 |  |
| 2.2. National Transfers |  |  |  |  |
| 2.2.1 Outgoing $<10,000 \mathrm{EUR}$ | $€ 1.50$ | $\mathrm{~N} / \mathrm{A}$ | $€ 1.00$ |  |
| 2.2.2 Outgoing $>10,000$ EUR | $€ 4.00$ | $\mathrm{~N} / \mathrm{A}$ | $€ 3.00$ |  |
| 2.2.2 Outgoing with Priority | $€ 5.00$ | $\mathrm{~N} / \mathrm{A}$ | $€ 4.00$ |  |
| 2.2.3 Incoming National Transfers | $€ 0.00$ | - | - |  |
| 2.2.4 Salary Mass transfer | $€ 1.00$ | $\mathrm{~N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $+0,10 E U R$ Per transfer outside Ziraat Bank |
| 2.2.5 Deposit of funds for third parties | $€ 2.00$ |  |  |  |


| 2.3. International Transfers | Branch | ATM | E/M Banking |  |
| :--- | :---: | :---: | :---: | :---: |
| 2.3.1 Outgoing | $0.15 \%$ | $\mathrm{~N} / \mathrm{A}$ | $0.15 \%$ | $\min 15 \mathrm{Eur} / \mathrm{max} .1,000 \mathrm{Eur}$ |
| 2.3.1 Outgoing - Ziraat | $0.10 \%$ | $\mathrm{~N} / \mathrm{A}$ | $0.10 \%$ | $\min 10 \mathrm{Eur} / \mathrm{max} 1,.000 \mathrm{Eur}$ |
| 2.3.2 Incoming | $0.15 \%$ | $\mathrm{~N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $\min 15 \mathrm{Eur} / \mathrm{max} 1,.000 \mathrm{Eur}$ |
| 2.3.2 Incoming - Ziraat | $0.10 \%$ | $\mathrm{~N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | min 10 Eur / max. 1,000Eur |
| 2.3.3 Corresponding Bank Fees | var. | var. | var. | As for correspondent bank requests and agreements. |


| 2.4 Other fees | $€ 5.00$ |  |
| :--- | :---: | :--- |
| 2.4.1 Investigating / Changing Inc./ Out. Payment | $€ 5.00$ |  |
| 2.4.2 Cancellation of outgoing payment | $€ 50.00$ | Monthly |
| 2.4.3 Account statements in MT940 format/service | No charge |  |
| 2.4.4 Cash withdrawal | No charge |  |
| 2.4.5 Coin Collection Fee | $€ 1.00$ | $0,50 E U R$ for each additional piece |
| 2.4.6 Deposit of damaged banknotes | $€ 2.00$ |  |
| 2.4.7 Visa Confirmation | $€ 2.00$ | 1 statement / quarter with no charge |
| 2.4.8 Statement through mail | $€ 7.00$ |  |
| 2.4.9 Fee for Confirmation of Bank charges | $€ 5.00$ |  |
| 2.4.10 Fee for Confirmation for Account | $€ 5.00$ |  |
| 2.4.11 Authorization in Account |  |  |


| 2.5 Bill Payments | Branch | ATM | E/M Banking |  |
| :--- | :---: | :---: | :---: | :--- |
| 2.5.1 Collectors Payments | $€ 1.00$ | $\mathrm{~N} / \mathrm{A}$ | $€ 0.50$ |  |
| 2.5.2 Kos Gyro payments Insurance Company | $€ 0.70$ | $\mathrm{~N} / \mathrm{A}$ | $€ 0.50$ |  |
| 2.5.3 Gyro General Charges | $€ 1.00$ | $\mathrm{~N} / \mathrm{A}$ | $€ 0.50$ |  |
| 2.5.4 Tax Payments | $€ 1.50$ | $\mathrm{~N} / \mathrm{A}$ | $€ 1.00$ |  |
| 2.5.5 Other Payments UNIREF | $€ 1.50$ | $\mathrm{~N} / \mathrm{A}$ | $€ 1.00$ |  |


| Maturity | Annual Rate* |
| :--- | :---: |
| 1 Month | $1.00 \%$ |
| 3 Months | $1.20 \%$ |
| 6 Months | $1.50 \%$ |
| 9 Months | $1.50 \%$ |
| 12 Months | $1.70 \%$ |
| 24 Months | Negotiable |
| 36 Months | Negotiable |
| 48 Months | Negotiable |
| 60 Months | Negotiable |

* All rates above are effective and nominal in EUR.

The Bank is obligated by law to deduct a tax of $10 \%$ of the interest.


| BUSINESS LOANS |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Maturity | Interest Rate*** |  | Prepayment Fee** |
| Installment Loans | 1-36 months | 11.00\% | 1,00\% / 0,50\% | 5.00\% |
|  | 37-60 months | * EURIBOR + 8,00\% | 1,00\% / 0,50\% |  |
| Overdraft / Spot | 1-12 months | 11.00\% | 1,00\% / 0,50\% | N/A |
| Cash Cover | 1-60 months | Deposit IR +2,00\% | 0.30\% | N/A |
| * | Interest rate will be fixed for the first 36 months period for the mortgage loans. Following the 37. month the interest rate will be calculated with "EURIBOR6M + margin" for each semi-annual interval. The interest rate during the whole period shall not fall below the level of the interest rate applied at the loan disbursement date. |  |  |  |
| ** | Percent of the credit amount-principal paid in advance. |  |  |  |
| *** | Effective interest is calculated based on conditions of each loan and is displayed in the loan contracts individually. |  |  |  |
|  | SME | Corporate |  |  |
| Restructring Fee | 1.00\% | 0.50\% |  |  |
| NON-CASH LOANS / PRODUCTS |  |  |  |  |
| Annual Fee Issuance Fee |  |  |  |  |
| Letter Of Credit |  |  |  |  |
| Letter Of Credit |  | 2.00\% | 50 EUR | minimum 50 EUR / Collected quarterly |
| Cash Cover Letter Of Credit |  | 1.00\% | 50 EUR | minimum 20 EUR / Collected quarterly |
| Ammendment / Cancellation / Extension |  |  | 30 EUR |  |
|  |  |  |  |  |
| Export Letter Of Credit Without Confirmation |  |  |  |  |
| - Advising |  |  | 0.20\% | Minimum 50 EUR - Maximum 200 EUR |
| - Payment Fee |  |  | 0.20\% | Minimum 50 EUR - Maximum 200 EUR |
| Export Letter Of Credit With Confirmation |  |  |  |  |
| - Advising |  |  | 0.20\% | Minimum 50 EUR - Maximum 200 EUR |
| - Confirmation Fee |  | 1.00\% |  | minimum 50 EUR / Collected quarterly |
| - Deferred payment Fee |  | 1.00\% |  | minimum 50 EUR / Collected quarterly |
| - Payment Fee |  |  | 0.20\% | Minimum 50 EUR |
| Document Examination Fee |  |  | 50 EUR |  |
| Transfer Fee |  |  | 30 EUR |  |
| Letter Of Guarantees |  |  |  |  |
| Tender Guarantee |  | 1.00\% | 0.25\% | minimum 50 EUR / Collected quarterly |
| Performance Guarantee |  | 2.00\% | 0.50\% | minimum 50 EUR / Collected quarterly |
| Advance Payment Guarantee |  | 2.00\% | 0.50\% | minimum 50 EUR / Collected quarterly |
| Cash Cover Letter Of Guarantee |  | 1.00\% | 50 EUR | minimum 50 EUR / Collected quarterly |


| Documentary Collection |  |  |
| :--- | :---: | :---: |
| Documentary Collection For Import | $0.30 \%$ |  |
| Documentary Collection For Export | $0.30 \%$ |  |
| Import - Cash Against Documents Open Account, Advance Payment, <br> Cash against Documents by Acceptence/Clean Bill (Without Aval) | 100 EUR |  |
| Import - Cash against Documents by Acceptence/Clean Bill (With Aval) | $0.10 \%$ | minimum 50 EUR / Collected quarterly |
| Avail of Bill of Excange - Promissory Note (P/N) | $0.10 \%$ | minimum 50 EUR / Collected quarterly |
| Export - Cash Against Documents, Cash Against Goods | $0.20 \%$ | minimum 50 EUR |
| Approval Fee | 20 EUR |  |
| Payment on a specified date for collection deferred payment | 25 EUR |  |
| Communication Fee | 20 EUR |  |
| Delivery Fee | 50 EUR |  |
| Amentment/Collection/Inquiry Fee | 25 EUR |  |


| OTHER FEES |  |  |  |
| :--- | :---: | :--- | :--- |
| Charges for change of movable colletaral/ guarantor | $€ 10.00$ |  |  |
| Change or release of immovable colleteral | $€ 10.00$ |  |  |
| Charges for change of mortgage | $€ 30.00$ |  |  |
| Proof of payments of the credit product | $€ 5.00$ |  |  |
| Referance letter | $€ 25.00$ |  |  |

